



## BAHAMAS CATAMARAN SALES

### LISTING SPECIFICATION REQUIREMENTS

We are so pleased you have chosen to list your catamaran with us. It will be my great pleasure to assist you in making sure that our presentation of your catamaran is first-class – not only on the internet sites we use, but on our own website and in the many magazines we advertise.

One thing we have learned is that buyers are very hungry for every scrap of information they can get about our listings. The more information, and the more photos we can provide, the better. But the information we post must be very accurate, as the “full specs” listings we market to the public eventually becomes an attachment to the purchase and sale agreement when we find a buyer for your yacht.

My job is to work with you to collect all of the information we need to market your yacht in the most effective manner possible and to then create an engaging web and magazine presentation. Here below I have produced a form for you to fill in. Simply fill in the banks and return this email to me and I will be able to get started on your listing.

#### Vessel Information

Flagged:	
Lien:	
VAT:	

#### Yacht Specifications:

Brand:	
Model:	
Designer:	
Year:	
Hull Material:	

#### Dimensions

LOA:	
LWL:	
Beam:	
Draft:	
Bridge Clearance:	
Ballast:	

Displacement	
Bridge deck clearance:	

### Engines

Engines:	
Engine Model:	
Engine Hours:	
Engines HP:	
Cruising Speed:	
Max Speed:	

### Tanks

Fuel:	
Water:	
Holdings:	

### Interior Layout and Amenities

Owner version:	
How many cabins:	
How many can she sleep:	
Layout. Please send us a drawing of the layout of your catamaran:	
Type of flooring:	
Interior finish:	
Salon couch and fabric:	
Salon table:	
Head and showers:	
Cabinets:	
Hanging lockers:	
Navigation station:	
Interior lighting:	
Water maker type and size:	
Air conditioning type and total BTU size:	
Hot water heater brand and size:	
Cabin fan type and number:	

### Electronics

GPS type, model and size:	
Depth sounder model and size:	
Wind speed and direction model and size:	
Autopilot size and brand:	
VHF Radio brand and model:	

Handheld GPS model:	
Satellite phone system:	
Single Side Band Radio model and year:	
Radar brand and size and year:	
Chart plotter brand and size:	
TV Antenna:	
Compass brand and size?	

### **Mechanical & Electrical**

Solar panel type and size of total watts:	
Wind Generator type and size:	
Generator type and size:	
Generator hours:	
Shore power cord length and type:	
Charger system type:	
Alternator size and type:	
Electrical socket type and number:	
Inverter model and size and year:	
Battery monitor system:	
Sail drive brand and model number:	
Straight shaft brand:	

### **Galley**

Type and size of refrigerator:	
Type and size of Freezer:	
Sink size and type:	
Saltwater pump:	
Stove and number of burners:	
Oven size and type:	
Type of counter tops:	

### **Sails and Rig**

Mainsail type, size and age:	
Jib type, size and age:	
Spinnaker symmetrical:	
Asymmetrical spinnaker:	
Screecher:	
Drifter or gennaker type and size:	
Genoa Furler type and size:	
Screecher furler type and size:	
Mast type and height:	
Bowsprit type and length:	

**On Deck**

List all winch sizes and brand:	
List all deck cleat sizes and brand:	
Bow pulpit seats:	
Dinghy type, age and size:	
Dinghy engine type and horsepower:	
Cockpit seating and table:	
Cockpit cushions:	
BBQ type:	
Deck shower type:	
Bimini design and type:	
Traveler brand and type:	
Standing rigging size and type and age:	
Running rigging type and size and age:	
Stack pack with lazy jacks:	
Standard sail cover:	
Batten car brand and type:	
Primary anchor brand and size:	
Primary anchor chain and rode:	
Secondary anchor brand and size:	
Secondary anchor chain and rode:	
Windlass brand and size:	
Trampoline type and year:	
Bumpers – how many and what size:	
Dock lines:	
Davits:	
Opening hatches brand and number:	
UV window covers:	
UV hatch covers:	
Winch covers:	
Helm cover:	
Water toys:	
Sea Kayaks:	
Swim platform:	
Fishing gear:	

**Safety**

Life raft type and size and year of last service:	
Flares:	
Strobes:	
Life Vests:	
MOB Gear:	

Ditch bag:	
Sea Anchor:	
Drogue:	
Medical kit:	
EPIRB type and year:	
Electric bilge pumps:	
Manual bilge pumps:	
Emergency tiller type:	
Tools and spares:	
Fog Horn:	
Bell:	

## REFIT HISTORY

Tell us anything you can about the maintenance history of your yacht. Has she been refit? If so, how and when and by whom? Please tell us all you can about how your yacht has been maintained and cared for over the years?

## SAILING HISTORY

Please tell us anything you can about the history of your yacht? When and where was she launched? Where has she sailed? And why are you selling her?

## SPECIAL FEATURES OF YOUR YACHT

Please tell us what is special and or unique about your yacht?

## ACCIDENTS AND MISHAPS

It is vitally important that you disclose up front any serious damage your yacht might have experienced in her life. Collisions? Keel damage? Delamination? Water in the core? Dismasting? Sail drive damage? Bulkhead cracks? Structural problems?

Any of these things will be exposed in a survey, so it is best to share them with us and the potential buyer beforehand.

## PHOTOS

Please send us all of the photos you can of your yacht. JPEG type photos are the best for us. They do not have to be high resolution. What we need is a nice shot of your boat under sail or at the dock, along with as many photos of the interior and engine room as we can get. We prefer not to have a lot of shots of people on the boat or family photos. Just shots of the boat herself, at dock, under sail, from every angle, and every interior.

If your boat is in a place where we can easily get to her, we will gladly come down and take photos of our own.

As soon as you return this form to me I will begin to design our presentation of your multihull. When I get the first draft completed I will send it to you to proof prior to presenting your yacht to the public.